



# ENFOS



On the road to success.

## Stories from our Customers

### Conoco Phillips [www.conocophillips.com](http://www.conocophillips.com)

#### At a Glance:

**Company:** With more than 30,000 employees and operations in more than 30 countries, ConocoPhillips is an environmental, social, health, and education leader around the world. With its headquarters in Houston, Texas, the company has assets of \$143 billion and some \$1.2 billion in environmental reserves.

Today, ConocoPhillips is the third largest integrated energy company in the United States, based on market capitalization and oil and natural gas reserves. The company understands its responsibility to deliver energy in a safe, environmentally and socially responsible manner. It upholds this responsibility in its worldwide operations, where it is the fourth largest refiner and the sixth largest reserves holder of nongovernment-controlled companies. ConocoPhillips is known worldwide for its technological expertise in reservoir management and exploration, 3-D Seismic technology, high-grade petroleum coke upgrading, and sulfur removal.

**Location:** Houston, TX (corporate)

**Industry:** Energy

**Challenges:** ConocoPhillips employees and consultants want the ability to make better, faster, and more accurate decisions, all at a greatly reduced cost

**Results with ENFOS:** By using ENFOS as the review and approval mechanism, the company is able to reduce supply chain costs, as well as, permanently reduce the cost structure to manage environmental liabilities

***"ENFOS gives us the comprehensive spend management and detailed project controls we need to run our remediation program across our more than 33,000 North American sites."***

- Mike Bryan, Manager of International Remediation & Operational Excellence at ConocoPhillips

### Results

Like many of the leading oil and gas providers, ConocoPhillips utilizes an outsourced remediation service provider model. To help streamline its environmental remediation program for both upstream and downstream operations, the company has implemented the ENFOS Environmental Business Management Solution. One of the inherent benefits is that ConocoPhillips can leverage ENFOS' Procure to Pay capabilities. Contractors are enabled to utilize the web-based ENFOS to prepare and submit proposals to the company while the company uses ENFOS to approve work authorizations, purchase orders, and change orders. This process greatly reduces the manual key entry process—the time and effort needed to manage and approve what traditionally was a paper-based process, saving the company significant time and money. Additionally, the Procure to Pay processes are integrated with the environmental reserve so that ConocoPhillips staff and managers have immediate, real-time reserve balance and performance information.

### Challenges

ConocoPhillips will soon be leveraging ENFOS' unique ability to put financial, environmental, and compliance data together in context by displaying technical environmental laboratory data around active remediation sites. The company will be adding ENFOS' G.I.S. and EDR™ data, the largest and most accurate database of environmental and historical land use information in the world. The combination of these data elements gives ConocoPhillips employees and consultants the ability to make better, faster, and more accurate decisions, all at a greatly reduced cost.

### Solution

With its easy to use user navigation and seamless interface to ConocoPhillips' SAP™ finance and accounting system, ENFOS has become the company's outward facing work process engine. "ENFOS gives us the comprehensive spend management and detailed project controls we need to run our remediation program across our more than 33,000 North American sites," said Mike Bryan, Manager of International Remediation & Operational Excellence at ConocoPhillips.



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*"The ENFOS solution has been configured to include all of ConocoPhillips detailed Work Break-down Structure (WBS) elements which give the company fine granularity on the frontend without having to expose users to the complexities of their backend financial accounting system (SAP)."*

- Mike Bryan

*Manager of International Remediation & Operational Excellence at ConocoPhillips*

ENFOS greatly reduces the data administration and transaction costs for suppliers and internal staff alike. By using ENFOS as the review and approval mechanism, the company is able to reduce supply chain costs as well as permanently reduce the cost structure to manage environmental liabilities. "The ENFOS solution has been configured to include all of ConocoPhillips' detailed Work Break-down Structure (WBS) elements which give the company fine granularity on the frontend without having to expose users to the complexities of their backend financial accounting system (SAP)", said, Mike Bryan. The systems communicate through ENFOS' standard interface, which allows data elements to transfer in real time so that purchase order, invoice, payment, and encashment information is updated between the two systems automatically. ConocoPhillips also uses ENFOS to communicate to the company's Real Property system, managing its real assets, Life of Well applications, and risk metrics.

① Find out more: contact ENFOS at 650.357.0005 or visit us at [www.enfos.com](http://www.enfos.com)